Good things in store for you!

Learn the foundational skills of the retail business including cashing, inventory maintenance and customer service. Window display techniques and salesmanship skills are also included in this course. Step out onto the selling floor and put your new skills to work!
COURSE TITLE: RETAIL STORE SERVICES

COURSE DESCRIPTION
Retail Store Services introduces students to all phases of the selling environment. It prepares individuals to perform operations associated with retail sales in a variety of settings. Students will explore opportunities in processing stock, completing sales, handling cash, ticketing merchandise, recording inventory and arranging displays. Employability skills including resumes, applications, proper dress and interview skills will be addressed. Students will operate an on-site school store applying the concepts presented in the classroom. Class trips will expose students to a variety of retail establishments. When applicable, students will participate in a community-based work experience.

COURSE CONTENT
 Advertising
 Cash Register Fundamentals
 Enterpriseing
 Entrepreneurship
 Nutrition
 Internships
 Inventory
 Ordering
 Mock Trade Show
 Pricing
 Safety
 Sales
 School Store Operations
 Window Displays

CAREER OPPORTUNITIES
 Cashier
 Stock Clerk
 Display Assistant
 Sales Associate
 Counter Clerk
 Delivery Person
 Inventory Clerk
 Customer Service Representative

LOCATION
 Islip Career Center

Quote from program graduate –
"I enjoyed the Retail Store Services class very much."

Human Services/Retail and Operations
• Retail Store Services (ICC)
• Health Related Occupations (ICC)
• Project SEARCH® (ICC)